

NYSE: BRT

# SUPPLEMENTAL FINANCIAL INFORMATION FOR THREE AND TWELVE MONTHS ENDED DECEMBER 31, 2022

March 14, 2023

60 Cutter Mill Rd., Great Neck, NY 11021



#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

We consider some of the information set forth herein to contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, with respect to our expectations for future periods. Forward-looking statements do not discuss historical fact, but instead include statements related to expectations, projections, intentions or other items related to the future. Such forward-looking statements include, without limitation, statements regarding expected operating performance and results, property acquisition and disposition activity, joint venture activity, development and value add activity and other capital expenditures, and capital raising and financing activity, as well as revenue and expense growth, occupancy, interest rate and other economic expectations. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," "forecasts," "projects," "assumes," "will," "may," "could," "should," "budget," "target," "outlook," "opportunity," "guidance" and variations of such words and similar expressions are intended to identify such forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which are in some cases, beyond our control, which may cause our actual results, performance or achievements to be materially different from the results of operations, financial conditions or plans expressed or implied by such forward-looking statements. Although we believe that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate, and therefore such forward-looking statements included in this report may not prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by us or any other person that the results or conditions described in such statements or our objectives and plans will be achieved and investors are cautioned not to place undue reliance on such information.

The following factors, among others, could cause our actual results, performance or achievements to differ materially from those expressed or implied in the forward-looking statements:

- inability to generate sufficient cash flows due to unfavorable economic and market conditions (*e.g.*, inflation, volatile interest rates and the possibility of a recession), changes in supply and/or demand, competition, uninsured losses, changes in tax and housing laws or other factors;
- adverse changes in real estate markets, including, but not limited to, the extent of future demand for
  multifamily units in our significant markets, barriers of entry into new markets which we may seek to enter
  in the future, limitations on our ability to increase or collect rental rates, competition, our ability to identify
  and consummate attractive acquisitions and dispositions on favorable terms, and our ability to reinvest sale
  proceeds in a manner that generates favorable returns;
- general and local real estate conditions, including any changes in the value of our real estate;
- decreasing rental rates or increasing vacancy rates:
- challenges in acquiring properties (including challenges in buying properties directly without the participation of joint venture partners and the limited number of multi-family property acquisition

- opportunities available to us), which acquisitions may not be completed or may not produce the cash flows or income expected;
- the competitive environment in which we operate, including competition that could adversely affect our ability to acquire properties and/or limit our ability to lease apartments or increase or maintain rental rates;
- exposure to risks inherent in investments in a single industry and sector;
- the concentration of our multi-family properties in the Southeastern United States and Texas, which makes us more susceptible to adverse developments in those markets;
- increases in expenses over which we have limited control, such as real estate taxes, insurance costs and utilities, due to inflation and other factors;
- impairment in the value of real estate we own;
- failure of property managers to properly manage properties;
- disagreements with, or misconduct by, joint venture partners;
- inability to obtain financing at favorable rates, if at all, or refinance existing debt as it matures, due to, among other things, the level and volatility of interest or capital market conditions;
- extreme weather and natural disasters such as hurricanes, tornadoes and floods;
- lack of or insufficient amounts of insurance to cover, among other things, losses from catastrophes;
- risks associated with acquiring value-add multi-family properties, which involves greater risks than more conservative approaches;
- the condition of Fannie Mae or Freddie Mac, which could adversely impact us;
- changes in Federal, state and local governmental laws and regulations, including laws and regulations relating to taxes and real estate and related investments;
- our failure to comply with laws, including those requiring access to our properties by disabled persons, which could result in substantial costs;
- board determinations as to timing and payment of dividends, if any, and our ability or willingness to pay future dividends;
- our ability to satisfy the complex rules required to maintain our qualification as a REIT for federal income tax purposes;
- possible environmental liabilities, including costs, fines or penalties that may be incurred due to necessary
  remediation of contamination of properties presently owned or previously owned by us or a subsidiary
  owned by us or acquired by us;
- our dependence on information systems and risks associated with breaches of such systems;
- disease outbreaks and other public health events, and measures that are taken by federal, state, and local governmental authorities in response to such outbreaks and events;
- impact of climate change on our properties or operations;
- risks associated with the stock ownership restrictions of the Internal Revenue Code of 1986, as amended (the "Code") for REITs and the stock ownership limit imposed by our charter; and
- the other factors described in the reports we file with the SEC, including those set forth in our Annual Report on Form 10-K under the captions "Item 1. Business," "Item 1A. Risk Factors," and "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations".

We undertake no obligation to update or revise the information herein, whether as a result of new information, future events or circumstances, or otherwise.

Units under rehabilitation for which we have received or accrued rental income from business interruption insurance, while not physically occupied, are treated as leased (i.e., occupied) at rental rates in effect at the time of the casualty.

We use pro rata (as defined under "Non-GAAP Financial Measures and Definitions") to help the reader gain a better understanding of our unconsolidated joint ventures. However, the use of pro rata information has certain limitations and is not representative of our operations and accounts as presented in accordance with GAAP. Accordingly, pro rata information should be used with caution and in conjunction with the GAAP data presented herein and in our reports filed with the SEC.



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# **BRT Apartments Corp. (NYSE: BRT)**

	As at De	ecember 31,
	2022	2021
Market capitalization (thousands)	\$ 371,982	\$ 438,321
Shares outstanding (thousands)	18,940	18,271
Closing share price	\$ 19.64	\$ 23.99
Quarterly dividend declared per share	\$ 0.25	\$ 0.23

	 Quarter ended December 31,										
	 Combined			_	Consolidated				Unconsolidated		
	 2022		2021		2022		2021		2022		2021
Properties owned	29		33		21		10		8 (	1)	23
Units	8,201		9,273		5,420		2,576		2,781		6,697
Quarter Average occupancy	94.7 %		96.4 %		94.8 %		97.3 %		94.5 %		96.1 %
Quarter Average monthly rental revenue per occupied unit	\$ 1,347	\$	1,233	\$	1,320	\$	1,276	\$	1,396	\$	1,169

	(	Quarter endo	ed Do	ecember		Twelve n Dece	nonths ember	
Per share data	(U	2022 naudited)	(U	2021 naudited)		2022		2021
(Loss) earnings per share basic	\$	(0.22)	\$	(0.08)	\$	2.67	\$	1.63
(Loss) earnings per share diluted	\$	(0.22)	\$	(0.08)	\$	2.66	\$	1.62
FFO per share of common stock (diluted) (2)	\$	0.40	\$	0.35	\$	1.24	\$	0.97
AFFO per share of common stock (diluted) (2)	\$	0.37	\$	0.41	\$	1.52	\$	1.33
		As at Dec	cemb	er 31,				

	As at Decer	nber 31,
	2022	2021
Debt to Enterprise Value (3)	62 %	61 %

See definition of stabilized properties under "Non-GAAP Financial Measures and Definitions."

- (1) Excludes a planned 240-unit development property.
- (2) See the reconciliation of Funds From Operations, or FFO, and Adjusted Funds From Operations, or AFFO, to net income, as calculated in accordance with GAAP, and the definitions of such terms under "Non-GAAP Financial Measures and Definitions." The per share data for all periods of FFO and AFFO is unaudited
- (3) Enterprise Value is equal to debt plus market capitalization less cash and cash equivalents, including BRT's pro-rata share of cash and cash equivalents at the unconsolidated Joint Ventures. Cash and cash equivalents excludes restricted cash. Debt is equal to 100% of the debt at the consolidated properties and BRT's pro-rata share of debt at the unconsolidated joint ventures. See "Non-GAAP Financial Measures and Definitions" for an explanation of "pro-rata share."
- (4) The per share data for all periods of FFO and AFFO is unaudited.

#### **BRT Apartments Corp. (NYSE: BRT)**

2023 Combined Portfolio Guidance Assumptions (1)	Low End	Midpoint	High End
•		•	J
Property revenue growth	5.2%	5.7%	6.2%
Controllable operating expense growth	7.0%	5.6%	4.2%
Real estate tax and insurance expense growth (2)	18.3%	17.7%	17.1%
Total operating expense growth	10.3%	9.2%	8.2%
Property NOI growth	1.4%	3.1%	4.7%
Capital Expenditures			
Recurring	\$5.7 Million	\$5.5 Million	\$5.2 Million
Value add	\$3.6 Million	\$3.5 Million	\$3.3 Million
Non- recurring	\$1.8 Million	\$1.7 Million	\$1.6 Million
2023 Full Year EPS, FFO and AFFO Guidance Per Share (3) (5)			
Earnings per share (diluted)	\$0.09	\$0.15	\$0.20
FFO per share of common stock (diluted) (4)	\$1.08	\$1.14	\$1.19
AFFO per share of common stock (diluted) (4)	\$1.50	\$1.56	\$1.61

<sup>(1)</sup> Combined Portfolio includes 28 properties and 7,707 units. Property assumptions exclude Chatham Court, which is under contract to sell.

<sup>(2)</sup> Real estate taxes and insurance are increasing 9.8% and 50.4% at the midpoint, respectively. The insurance increase is primarily due to the decision to implement a master insurance program effective Q4 2022, which replaced policies at 17 properties which were scheduled to expire throughout 2023. This decision will result in the recognition of higher insurance expense at an earlier point in 2023. We believe that future increases in insurance expense will be more in line with the market.

<sup>(3)</sup> Per Share guidance is based on 19.23 million weighted average shares outstanding, which includes for the year 164,000 shares of Restricted Stock and 148,000 shares issued pursuant to the Dividend Reinvestment Program (DRIP).

<sup>(4)</sup> See the reconciliation of Funds From Operations, or FFO, Adjusted Funds From Operations, or AFFO, and Combined Portfolio NOI to net income, as calculated in accordance with GAAP, and the definitions of such terms under "Non-GAAP Financial Measures and Definitions."

<sup>(5)</sup> This guidance, including all assumptions presented, constitutes forward-looking information. Actual full year 2023 EPS, FFO, AFFO and NOI could vary significantly from the projections presented.

# Components of Net Asset Value As of December 31, 2022

(dollars in thousands)

Net Operating Income (YTD 2022)	
Consolidated	\$ 39,957
Unconsolidated (Pro rata)	 23,77
Total Net Operating Income	\$ 63,728
OTHER ASSETS	
Cash and Cash Equivalents	\$ 20,28
Cash and Cash Equivalents - Unconsolidated pro rata	3,608
Restricted Cash	872
Other Assets	16,786
Other Assets - Unconsolidated pro rata	 10,153
Total Cash and Other Assets	\$ 51,700
OTHER LIABILITIES	
Accounts Payable and Accrued Liabilities	\$ 22,63
Accounts Payable and Accrued Liabilities - Unconsolidated pro rata	 4,229
Total Other Liabilites	\$ 26,860
DEBT SUMMARY	
Mortgages Payable:	
Consolidated (1)	\$ 403,792
Unconsolidated (Pro rata)	 126,758
Total Mortgages Payable	\$ 530,550
Credit Facility (2)	19,000
Subordinated Notes	 37,123
Total Debt Outstanding	\$ 586,673
Common Shares Outstanding	18,940

<sup>(1)</sup> Excludes \$21.2 million relating to a financing that occurred on 2/24/2023

 $<sup>(2\ )\</sup> Amount\ outstanding\ of\ \$19\ million\ was\ paid\ off\ on\ 2/24/2023\ with\ the\ proceeds\ from\ the\ above\ referenced\ financing$ 

# **Results of Operations**

(dollars in thousands except per share data)

	Th	ree Mor Decem (Unau	ber 3	1,		Twelve months Ended December 31,				
	202	2		2021		2022		2021		
d other revenue from other real estate properties	\$ 2	22,711	\$	10,279	\$	70,515	\$	32,04		
		_		4		12		1		
	2	22,711		10,283	_	70,527	_	32,05		
ng expenses	1	10,262		4,515		30,558		14,20		
		5,520		1,953		15,514		6,75		
nistrative		3,815		3,239		14,654		12,62		
		_		_		_		52		
mortization		8,031		3,285		24,812		8,02		
	2	27,628		12,992		85,538		42,12		
otal expenses		(4,917)		(2,709)		(15,011)		(10,06		
(loss) of unconsolidated joint ventures		580		1,825		1,895		(4,20		
from sale of unconsolidated joint venture properties		_		_		64,531		34,98		
ıl estate		_		_		6		7,69		
		(850)		_		(850)		_		
of casualty loss		850		_		850		-		
recovery		_		_		62		-		
rtnership interest		_		388		_		2,63		
ment of debt				(673)		(563)		(1,57		
continuing operations		(4,337)		(1,169)		50,920		29,45		
ıı̃t) provision		(155)		51		821		20		
om continuing operations, net of taxes		(4,182)		(1,220)		50,099		29,25		
le to non-controlling interests		(37)		(34)		(144)		(13		
attributable to common stockholders	\$	(4,219)	\$	(1,254)	\$	49,955	\$	29,11		
umber of shares of common stock outstanding:										
union of shares of common stock outstanding.	10.00	04.715		17 217 506		17 702 025		17,017,69		
		04,715	_	17,317,596		17,793,035 17,852,951		17,017,69		
	18,00	04,715	_	17,317,596	_	17,032,931	_	17,004,04		
tributable to common stockholders:										
	\$	(0.22)	\$	(0.08)	\$	2.67	\$	1.6		
tributable to common stockholders:	\$ \$	(0.22)	\$ \$	(0.08)	\$	2.67	\$			

# **Operating Results of Unconsolidated Properties**

(dollars in thousands)

	Three Months Ended December 31, (Unaudited)					Twelve months Ended December 31,			
		2022		2021		2022		2021	
Revenues:									
Rental and other revenue	\$	12,033	\$	26,411	\$	72,873	\$	121,906	
Total revenues		12,033		26,411		72,873		121,906	
Expenses:									
Real estate operating expenses		5,563		10,994		33,086		56,507	
Interest expense		2,507		6,402		16,269		30,964	
Depreciation		2,841		7,172		17,798		35,636	
Total expenses		10,911		24,568		67,153		123,107	
Total revenues less total expenses		1,122		1,843		5,720		(1,201)	
Other equity earnings		32		33		121		54	
Impairment of assets		(8,553)		_		(8,553)		(2,813)	
Insurance recoveries		8,553		_		8,553		2,813	
Gain on insurance recoveries		_		933		567		2,179	
Gain on sale of real estate properties		_		_		118,270		83,984	
Loss on extinguishment of debt						(3,491)		(9,401)	
Net income from joint ventures	\$	1,154	\$	2,809	\$	121,187	\$	75,615	
BRT equity in earnings and equity in earnings from sale of unconsolidated joint venture properties	\$	580	\$	1,825	\$	66,426	\$	30,774	

	Three Mor Decem		Twelve mor	
	2022	2021	2022	2021
GAAP Net (loss) income attributable to common stockholders	\$ (4,219)	\$ (1,254)	\$ 49,955	\$ 29,114
Add: depreciation of properties	8,031	3,285	24,812	8,025
Add: our share of depreciation in unconsolidated joint ventures	1,443	4,694	10,677	23,083
Add: impairment charge	_	_	_	520
Add: our share of impairment charge in unconsolidated joint venture properties	1,493	_	1,493	2,010
Add: casualty loss	850	_	850	_
Deduct: gain on sales of real estate and partnership interests	_	(388)	(6)	(10,325)
Deduct: our share of earnings from sale of unconsolidated joint venture properties	_	_	(64,531)	(34,982)
Adjust for non-controlling interests	 (4)	(4)	(16)	(16)
Funds from operations	\$ 7,594	\$ 6,333	\$ 23,234	\$ 17,429
Adjustments for: straight-line rent accruals	6	12	24	(18)
Add: loss on extinguishment of debt	_	673	563	1,575
Add: our share of loss on extinguishment of debt from unconsolidated joint ventures	_	_	1,880	4,581
Add: amortization of restricted stock and RSU expense	1,304	991	4,487	2,941
Add: amortization of deferred mortgage and debt costs	240	80	628	295
Add: our share of deferred mortgage costs from unconsolidated joint venture properties	28	103	227	542
Add: amortization of fair value adjustment for mortgage debt	166	_	148	_
Less: insurance recovery of casualty loss	(850)	_	(850)	_
Less: our share of insurance recovery from unconsolidated joint ventures	(1,493)	_	(1,493)	(2,010)
Less: gain on insurance recovery	_	_	(62)	_
Less: our share of gain on insurance proceeds from unconsolidated joint venture	_	(648)	(432)	(1,528)
Adjustments for non-controlling interests	(1)	(2)	(4)	4
Adjusted funds from operations	\$ 6,994	\$ 7,542	\$ 28,350	\$ 23,811

		Three Mon Decem				onths Ended ober 31,
		2022		2021	2022	2021
GAAP Net (loss) income attributable to common stockholders	\$	(0.22)	\$	(0.08)	\$ 2.66	\$ 1.62
Add: depreciation of properties		0.42		0.19	1.33	0.45
Add: our share of depreciation in unconsolidated joint ventures		0.08		0.26	0.57	1.29
Add: Impairment charge		_		_	_	0.03
Add: our share of impairment charge in unconsolidated joint ventures		0.08		_	0.08	0.11
Add: casualty loss		0.04		_	0.05	_
Deduct: gain on sales of real estate and partnership interest		_		(0.02)	_	(0.58)
Deduct: our share of earnings from sale of unconsolidated joint venture properties		_		_	(3.45)	(1.95)
Adjustment for non-controlling interests	<u></u>	<u> </u>				
Funds from operations per common share - diluted		0.40		0.35	1.24	0.97
Adjustment for: straight-line rent accruals		_		_	_	_
Add: loss on extinguishment of debt		_		0.04	0.03	0.09
Add: our share of loss on extinguishment of debt from unconsolidated joint ventures		_		_	0.10	0.26
Add: amortization of restricted stock and RSU expense		0.07		0.05	0.25	0.16
Add: amortization of deferred mortgage and debt costs		0.01		_	0.03	0.02
Add: our share of amortization of deferred mortgage and debt costs from unconsolidated ventures		_		0.01	0.01	0.03
Add: amortization of fair value adjustment for mortgage debt		0.01			0.01	_
Less: insurance recovery of casualty loss		(0.04)			(0.05)	_
Deduct: our share of insurance recovery from unconsolidated joint ventures		(0.08)		_	(0.08)	(0.11)
Deduct: gain on insurance recovery		_		_	_	_
Deduct: our share of gain on insurance proceeds from unconsolidated joint ventures		_		(0.04)	(0.02)	(0.09)
Adjustment for non-controlling interests		_				
Adjusted funds from operations per common share - diluted	\$	0.37	\$	0.41	\$ 1.52	\$ 1.33
		10.020.007		0.240.532	10.502.605	15.006.455
Diluted shares outstanding for FFO and AFFO	_	18,938,807	1	8,240,532	18,782,695	17,936,465

# **Consolidated Balance Sheets**

(amounts in thousands, except per share amounts)

		December :	31,
	2022		2021
ASSETS			
Real estate properties, net of accumulated depreciation	\$ 65	1,603 \$	293,550
Investment in unconsolidated joint ventures	4	2,576	112,347
Cash and cash equivalents	2	0,281	32,339
Restricted cash		872	6,582
Other assets	1	6,786	10,341
Real estate property held for sale		_	4,379
Total Assets	\$ 73	2,118 \$	459,538
LIABILITIES AND EQUITY			
Liabilities:			
Mortgages payable, net of deferred costs	\$ 40	3,792 \$	199,877
Junior subordinated notes, net of deferred costs	3	7,123	37,103
Credit facility, net of deferred costs	1	8,502	_
Accounts payable and accrued liabilities	2	2,631	19,607
Total Liabilities	48	2,048	256,587
Commitments and contingencies			
Equity:			
BRT Apartments Corp. stockholders' equity:			
Preferred shares \$.01 par value 2,000 shares authorized, none issued		_	_
Common stock, \$.01 par value, 300,000 shares authorized;			
18,006 and 17,349 shares outstanding		180	173
Additional paid-in capital	27	3,863	258,161
Accumulated deficit	(2	3,955)	(55,378)
Total BRT Apartments Corp. stockholders' equity	25	0,088	202,956
Non-controlling interests		(18)	(5)
Total Equity	25	0,070	202,951
Total Liabilities and Equity	\$ 73	2,118 \$	459,538

(dollars in thousands)

#### ACQUISITIONS

#### **Buyouts of Joint Venture Interests**

Property/Location	Purchase Date	Units	Purchase Price	Pre- Acquisition ownership % in the JV	Post- Acquisition Ownership %
Verandas at Alamo - San Antonio, TX	03/23/2022	288	\$ 8,721	71.9 %	100 %
Vanguard Heights - Creve Coeur, MO	04/07/2022	174	4,880	78.4 %	100 %
Jackson Square - Tallahassee, FL	05/11/2022	242	7,215	80.0 %	100 %
Brixworth at Bridge Street - Huntsville, AL	05/24/2022	208	10,697	80.0 %	100 %
Woodland Apartments - Boerne, TX	05/26/2022	120	3,881	80.0 %	100 %
Grove at River Place - Macon, GA	06/30/2022	240	7,485	80.0 %	100 %
Civic Center I - Southaven, MS	07/12/2022	392	18,233	75.0 %	100 %
Civic Center II - Southaven, MS	07/12/2022	384	17,942	75.0 %	100 %
Abbotts Run - Wilmington, NC	07/14/2022	264	9,010	75.0 %	100 %
Somerset At Trussville - Trussville, AL	07/19/2022	328	10,558	80.0 %	100 %
Magnolia Pointe - Madison, AL	08/03/2022	204	7,246	80.0 %	100 %
		2,844	\$ 105,868		

In March 2023, the Company entered into an agreement to acquire a 238-unit property for a purchase price of \$62.5 million and the assumption of approximately \$32 million of mortgage debt with an interest rate of 3.34% and maturing in 2061.

#### Acquisition of Joint Venture Interest in Development Project

Property/Location	Purchase Date	Planne d Units	Purchase Price	Acquisition ownership % in the JV
Stono Oaks - Johns Island, SC	3/10/2022	240	\$ 3,500	17.45 %

# DISPOSITIONS

#### Disposition of Property by Unconsolidated Joint Ventures

Property/Location	Sale Date	Units	Interest Owned	Sa	lles Price	G	ain on Sale_	5	BRT's Share of Gain on Sale	T's share of Loss on inguishment of debt
Verandas at Shavano - San Antonio, TX	2/8/2022	288	65 %	\$	53,750	\$	23,652	\$	12,961	\$ _
Retreat at Cinco Ranch - Katy, TX	6/14/2022	268	75 %		68,300		30,595		17,378	686
The Vive - Kannapolis, NC	6/30/2022	312	65 %		91,250		47,086		22,720	787
Waters Edge - Columbia, SC	8/31/2022	204	80 %		32,400		16,937		11,472	388
		1,072		\$ 2	245,700	\$	118,270	\$	64,531	\$ 1,861

In March 2023, the unconsolidated joint venture that owns Chatham Court and Reflections, a 494 unit multi-family property located in Dallas, TX, and in which we have a 50% interest, entered into a contract to sell such property for \$73.0 million.

For the Quarter ended December 31, 2022

#### Value-Add Program

(Includes consolidated and unconsolidated amounts)

Units Rehabilitated (1)	Estimated Rehab Costs (2)	Estimated Rehab Costs Per unit	Estimated Average Monthly Rent Increase (3)	Estimated Annualized ROI (3)	Estimated units available to be renovated over next 24 months
98	\$692,000	\$7,061	\$275	47%	900

- (1) Refers to rehabilitated units with respect to which a new lease or renewal lease was entered into during the period.
- (2) Reflects rehab costs incurred during the current and prior periods with respect to units completed, in which a new lease or renewal lease was entered into during the current period.
- (3) These results are not necessarily indicative of the results that would be generated if such improvements were made across our portfolio of properties or at any particular property. Rents at a property may increase for reasons wholly unrelated to property improvements, such as changes in demand for rental units in a particular market or sub-market. Even if units are available to be renovated, the Company may decide not to renovate such units.

#### For the twelve months ended December 31, 2022

#### Capital Expenditures (5)

(Includes consolidated and unconsolidated amounts)

	Gross	s Expenditures	Less: JV Partner Share	BRT Share of Expenditures (4)
Estimated Recurring Capital Expenditures (1)	\$	6,397,000	\$ 1,117,000	\$ 5,280,000
Estimated Non-Recurring Capital Expenditures (2)		6,031,000	711,000	5,320,000
Total Capital Expenditures	\$	12,428,000	\$ 1,828,000	\$ 10,600,000
Replacements (operating expense) (3)	\$	2,924,000	\$ 470,000	\$ 2,454,000
Estimated Recurring Capital Expenditures and				
Replacements per unit (8,201 units)	\$	1,137	\$ 194	\$ 943

- (1) Recurring capital expenditures represent our estimate of expenditures incurred at the property to maintain the property's existing operation.
- (2) Non-recurring capital expenditures represent our estimate of significant improvements to the common areas, property exteriors, or interior units of the property, and revenue enhancing upgrades.
- (3) Replacements are expensed as incurred at the property.
- (4) Based on BRT's pro-rata share
- (5) BRT previously classified capital expenditures on a property level basis. The Company has reclassified, herein the previously reported 2022 capital expenditures on a portfolio level basis and the 2022 numbers are presented in a manner in which we intend to present such information on a going forward basis.

### Debt Analysis As of December 31, 2022

(dollars in thousands)

Consolidated									
Year	Total P Payme	rincipal nts	Sched Amor	luled tization	oal Payments Maturity	Percent of Total Principal Payments Due At Maturity	Weighted Average Interest Rate (1)		
2023	\$	2,712	\$	2,712	\$ _	<u> </u>	— %		
2024		3,667		3,667	_	— %	— %		
2025		20,188		4,813	15,375	4 %	4.42 %		
2026		74,652		5,121	69,531	19 %	4.12 %		
2027		46,220		3,425	42,795	12 %	3.96 %		
Thereafter (a)		260,519		24,315	236,204	65 %	3.96 %		
Total	\$	407,958	\$	44,053	\$ 363,905	100 %			

<sup>(</sup>a) Excludes a \$21,173 mortgage obtained in February 2023 which is interest only, bears an interest rate of 4.45% and matures in March 2033

#### Unconsolidated (BRT pro rata share)

Year	Total Principal Payments  \$ 1,778 2,057 2,154 21,362		duled rtization	pal Payments t Maturity	Percent of Total Principal Payments Due At Maturity	Weighted Average Interest Rate (1)		
2023	\$ 1,778	\$	1,778		<u> </u>	— %		
2024	2,057		2,057	\$ _	— %	— %		
2025	2,154		2,154	_	— %	— %		
2026	21,362		2,130	19,232	17 %	4.17 %		
2027	13,364		1,810	11,554	10 %	4.15 %		
Thereafter	86,715		1,902	84,813	73 %	3.84 %		
Total	\$ 127,430	\$	11,831	\$ 115,599	100 %			

# Combined (2)

Year	Total l Payme	Principal ents	Sched Amor	uled tization	pal Payments t Maturity	Percent of Total Principal Payments Due At Maturity	Weighted Average Interest Rate (1)
2023	\$	4,490	\$	4,490	\$ _	<u> </u>	<u> </u>
2024		5,724		5,724	_	— %	— %
2025		22,342		6,967	15,375	3 %	4.42 %
2026		96,014		7,251	88,763	19 %	4.13 %
2027		59,584		5,235	54,349	11 %	4.00 %
Thereafter		347,234		26,217	321,017	67 %	3.93 %
Total	\$	535,388	\$	55,884	\$ 479,504	100 %	

Weighted Average Remaining Term to Maturity (2) 7.44 yrs
Weighted Average Interest Rate (2) 3.98%

Debt Service Coverage Ratio for the quarter ended December 31, 2022 1.66 (3)

<sup>(3)</sup> See definition under "Non-GAAP Financial Measures and Definitions." Includes consolidated and 100% of the unconsolidated amounts.

Junior Subordinated Notes	
Principal Balance	\$37,400
Interest Rate	3 month LIBOR + 2.00% (i.e., 6.42% at 12/31/2022); Rate in effect for next payment on May 1, 2023 is $6.80\%$
Maturity	April 30, 2036

#### Credit Facility (as of December 31, 2022)

Maximum Amount Available Up to \$60,000

Amount Outstanding \$19,000 (1)

Interest Rate Prime (floor of 3.50%) (2)

Maturity September 14, 2025

(1) The amount outstanding was paid in full on February 24, 2023

(2) As of March 1, 2023, the interest rate in effect is 7.75%

<sup>(1)</sup> Based on balloon payments at maturity. Includes consolidated and BRT pro rata share amounts.

<sup>(2)</sup> Includes consolidated and BRT pro rata share unconsolidated amounts.

# Portfolio Data by State Quarter ended December 31, 2022

(dollars in thousands, except monthly rent amounts)

# Consolidated

	Units at period end	Reven	nues	0	Property perating expenses	N	OI (1)	% of NOI Contribution	ı	Weighted Average Occupancy	Weighted erage Monthly ent per Occ. Unit
Texas	600	\$	2,287	\$	1,326	\$	961	7.7	%	91.1 %	\$ 1,227
Georgia	688		2,611		1,226		1,385	11.1	%	95.5 %	1,170
Florida	518	:	2,319		936		1,383	11.1	%	94.8 %	1,433
Ohio	264		917		374		543	4.4	%	97.5 %	1,055
Virginia	220		1,139		446		693	5.6	%	95.3 %	1,639
North Carolina	264		990		379		611	4.9	%	96.5 %	1,171
South Carolina	474	2	2,051		1,150		901	7.2	%	96.0 %	1,319
Tennessee	702		3,530		1,645		1,885	15.1	%	94.7 %	1,649
Alabama	740	2	2,682		1,148		1,534	12.3	%	93.5 %	1,005
Missouri	174		899		368		531	4.3	%	91.4 %	1,678
Mississippi	776	,	2,906		1,156		1,750	14.1	%	96.7 %	1,210
Sold properties and legacy assets			380		108		272	2.2	%	N/A	N/A
Totals	5,420	\$ 2	2,711	\$	10,262	\$	12,449	100	%	94.8 %	\$ 1,320

# Unconsolidated (Pro-Rata Share) (1)

	Units at period end	Re	evenues	O	Property perating Expenses	]	NOI (1)	% of NOI Contribution	Weighted Average Occupancy	Ave	Veighted erage Rent Occ. Unit
Texas	1,597	\$	3,532	\$	1,698	\$	1,834	56.1 %	94.2 %	\$	1,403
South Carolina	713		1,234		404		830	25.4 %	93.7 %		1,463
Georgia	271		926		480		446	13.6 %	95.2 %		1,468
Alabama	200		541		236		305	9.3 %	98.3 %		1,020
Sold properties			(61)		83		(144)	(4.4)%	N/A		N/A
	2,781	\$	6,172	\$	2,901	\$	3,271	100.0 %	94.5 %	\$	1,396

<sup>(1)</sup> See the reconciliation of NOI to net income, as calculated in accordance with GAAP, and the definition of NOI and pro-rata share under "Non-GAAP Financial Measures and Definitions."

# Portfolio Data by State Twelve months ended December 31, 2022

(dollars in thousands, except monthly rent amounts)

# Consolidated

	Units at period end	Re	evenues	OI	roperty perating xpenses	1	NOI (1)	% of NOI Contribution	Weighted Average Occupancy	A R	eighted verage ent per cc. Unit
Texas	600	\$	7,579	\$	3,852	\$	3,727	9.3 %	94.0 %	\$	1,194
Georgia	688		8,786		3,995		4,791	12.0 %	96.8 %		1,167
Florida	518		7,605		3,134		4,471	11.2 %	95.6 %		1,385
Ohio	264		3,564		1,443		2,121	5.3 %	97.3 %		1,031
Virginia	220		4,556		1,670		2,886	7.2 %	97.4 %		1,593
North Carolina	264		1,825		708		1,117	2.8 %	96.3 %		1,157
South Carolina	474		8,110		4,053		4,057	10.2 %	97.1 %		1,292
Tennessee	702		13,812		5,925		7,887	19.7 %	96.6 %		1,569
Alabama	740		5,098		2,133		2,965	7.4 %	93.9 %		1,109
Missouri	174		2,630		1,081		1,549	3.9 %	94.3 %		1,621
Mississippi	776		5,438		2,118		3,320	8.3 %	97.2 %		1,186
Sold properties and legacy assets			1,512		446		1,066	2.7 %	N/A		N/A
Totals	5,420	\$	70,515	\$	30,558	\$	39,957	100 %	96.1 %	\$	1,300

# Unconsolidated (Pro-Rata Share)(1)

	Units at period end	R	evenues	Οl	roperty perating xpenses		NOI (1)	% of NOI Contribution	Average Occupancy	Re	verage ent per cc. Unit
Texas	1,597	\$	13,618	\$	6,585	\$	7,033	29.6 %	95.4%	\$	1,299
South Carolina	713		4,855		1,749		3,106	13.1 %	96.0%		1,337
Georgia	271		3,526		1,661		1,865	7.8 %	94.4%		1,234
Alabama	200		2,064		983		1,081	4.5 %	96.3%		1,043
Other (2)	_		19,709		9,023		10,686	45.0 %	N/A		N/A
Totals	2.781	s	43.772	s	20.001	s	23.771	100 %	95.7 %	s	1.247

<sup>(1)</sup> See the reconciliation of NOI to net income, as calculated in accordance with GAAP, and the definition of NOI and pro-rata share under "Non-GAAP Financial Measures and Definitions."

<sup>(2)</sup> Represents properties that were sold or which BRT bought out the partner's interest.

# Combined Portfolio Metrics (1) Quarter ended December 31, 2022 and 2021

(dollars in thousands)

	 Three Months En	ded D	ecember 31,	
	 2022		2021	% Change
Combined Revenues (2)	\$ 28,563	\$	26,315	8.5 %
<b>Combined Operating Expenses</b> (2)				
Payroll	\$ 2,519	\$	2,298	9.6 %
Real Estate taxes	3,198		2,369	35.0 %
Management Fees	883		902	(2.1)%
Insurance	821		729	12.6 %
Utilities	1,742		1,532	13.7 %
Repairs and Maintenance	2,307		1,535	50.3 %
Replacements	650		542	19.9 %
Advertising, Leasing and Other	 898		968	(7.2)%
<b>Total Combined Operating Expenses</b>	\$ 13,018	\$	10,875	19.7 %
<b>Total Combined Operating Income</b>	\$ 15,545	\$	15,440	0.7 %

<sup>(1)</sup> Please refer to Non-GAAP Financial Measures, Definitions and Reconciliations for definition of Combined Same Store and reconciliation of Net Operating Income. Combined portfolio refers to the consolidated same store properties, the unconsolidated same store properties presented on a pro rata share basis, and the other multifamily properties that BRT bought out and presented at 100% ownership for all periods presented, with a total number of 8,201 units.

<sup>(2)</sup> For 2022, includes \$948, \$450, and \$498 of revenues, expenses, and NOI respectively relating to Chatham Court, the property that is under contract to sell. For 2021, includes \$829, \$443, and \$387 of revenues, expenses, and NOI respectively relating to Chatham Court, the property that is under contract to sell.

# Combined Portfolio Metrics (1) Year ended December 31, 2022 and 2021

(dollars in thousands)

	 Twelve months E	ıded D	ecember 31,	
	2022		2021	% Change
Combined Revenues (2)	\$ 102,629	\$	93,317	10.0 %
Combined Operating Expenses (2)				
Payroll	\$ 8,875	\$	8,231	7.8 %
Real Estate taxes	11,958		11,221	6.6 %
Management Fees	3,297		3,222	2.3 %
Insurance	2,929		2,691	8.8 %
Utilities	6,063		5,509	10.1 %
Repairs and Maintenance	6,261		5,319	17.7 %
Replacements	2,265		1,983	14.2 %
Advertising, Leasing and Other	 3,178		3,208	(0.9)%
<b>Total Combined Operating Expenses</b>	\$ 44,826	\$	41,384	8.3 %
Total Combined Operating Income	\$ 57,803	\$	51,933	11.3 %

<sup>(1)</sup> Please refer to Non-GAAP Financial Measures, Definitions and Reconciliations for definition of Combined Portfolio and reconciliation of Net Operating Income. Combined portfolio refers to the consolidated same store properties, the unconsolidated same store properties presented on a pro rata share basis, and the other multifamily properties that BRT currently owns presented at 100% ownership for all periods presented with a total number of 7,799 units.. Excludes Bells Bluff as it was not stabilized in both periods.

<sup>(2)</sup> For 2022, includes \$3,613, \$1,802 and \$1,812 of revenues, expenses, and NOI, respectively, relating to Chatham Courtt. For 2021, includes \$3,010, \$1,781 and \$1,230 of revenues, expenses, and NOI, respectively relating to Chatham Court.

Property	City	State	Year Built	Year Acquired	Property Age	Units	Q4 2022 Avg. Occupancy	Q4 2022 Avg. Rent per Occ. Unit	
Consolidated Properties - All 100%	·			- 1	<u> </u>				
Silvana Oaks	North Charleston	SC	2010	2012	12	208	93.9%	\$ 1,364	
Avondale Station	Decatur	GA	1954	2012	68	212	95.8%	1,373	
Newbridge Commons	Columbus	ОН	1999	2013	23	264	97.5%	1,055	
Avalon	Pensacola	FL	2008	2014	14	276	95.5%	1,526	
Parkway Grande	San Marcos	TX	2014	2015	8	192	92.7%	1,297	
Woodland Trails	LaGrange	GA	2010	2015	12	236	94.4%	1,265	
Kilburn Crossing	Fredericksburg	VA	2005	2016	17	220	95.3%	1,639	
Bell's Bluff	Nashville	TN	2019	2018	3	402	94.2%	1,816	
Crossings of Bellevue	Nashville	TN	1985	2014	37	300	95.8%	1,427	
Crestmont at Thornblade	Greenville	SC	1998	2018	24	266	97.6%	1,286	
Verandas at Alamo Ranch	San Antonio	TX	2015	2016	7	288	87.7%	1,190	
Vanguard Heights	Creve Coeur	MO	2016	2017	6	174	91.4%	1,678	
Jackson Square	Tallahassee	FL	1996	2017	26	242	94.1%	1,325	
Brixworth at Bridgestreet	Huntsville	AL	1985	2013	37	208	92.6%	1,005	
Woodland Apartments	Boerne	TX	2007	2017	15	120	96.4%	1,201	
Grove at River Place	Macon	GA	1988	2016	34	240	96.3%	901	
Civic Center 1	Southaven	MS	2002	2016	20	392	96.7%	1,176	
Civic Center 2	Southaven	MS	2005	2016	17	384	96.6%	1,244	
Abbotts Run	Wilmington	NC	2001	2020	21	264	96.5%	1,171	
Somerset at Trussville	Trussville	AL	2007	2019	15	328	95.0%	1,168	
Magnolia Pointe	Madison	AL	1991	2017	31	204	91.9%	1,180	
Weighted Avg./Total Consolidated					21	5,420			
D	d Y-:4 W-m4 (1)								
Properties owned by Unconsolidate	a Joint Ventures (1)								% Ownership
Chatham Court and Reflections (1)	Dallas	TX	1986	2016	36	494	94.8%	\$ 1,210	50.0%
Pointe at Lenox Park	Atlanta	GA	1989	2016	33	271	95.2%	1,468	74.0%
Gateway Oaks	Forney	TX	2016	2016	6	313	96.5%	1,353	50.0%
Mercer Crossing	Dallas	TX	2015	2017	7	509	93.0%	1,658	50.0%
Canalside Lofts	Columbia	SC	2008	2017	14	374	91.4%	1,384	32.0%
Landings of Carrier Parkway	Grand Prairie	TX	2001	2018	22	281	92.7%	1,348	50.0%
Canalside Sola	Columbia	SC	2015	2018	7	339	96.3%	1,547	46.2%
The Village at Lakeside	Auburn	AL	1988	2019	34	200	98.3%	1,020	80.0%
Weighted Avg./Total Unconsolidated	!				19	2,781			
Development									
		SC							

20

8,201

Weighted Avg./Total Portfolio

<sup>(1)</sup> In March 2023, the Company entered into a contract to sell Chatham Court and Reflections. (2) Purchased a 17.45% interest in a planned 240-unit development property.

**BRT Apartments Corp. (NYSE: BRT)** 

# **APPENDIX**

#### NON-GAAP FINANCIAL MEASURES AND DEFINITIONS

(dollars in thousands)

#### **Adjusted Funds from Operations (AFFO)**

BRT computes AFFO by adjusting FFO for loss on extinguishment of debt, our straight-line rent accruals, restricted stock and RSU compensation expense, fair value adjustment of mortgage debt, gain on insurance recovery, insurance recovery from casualty loss and deferred mortgage and debt costs (including, in each case as applicable, from its share of its unconsolidated joint ventures). Since the NAREIT White Paper(as described below) does not provide guidelines for computing AFFO, the computation of AFFO may vary from one REIT to another.

#### **Combined Portfolio**

Combined portfolio refers to the consolidated same store properties, the unconsolidated same store properties presented on a pro rata share basis, and the other multifamily properties that BRT currently owns presented at 100% ownership for all periods presented.

#### **Debt Service Coverage Ratio**

Debt service coverage ratio is net operating income ("NOI") divided by total debt service and includes both consolidated and unconsolidated assets.

#### **Funds from Operations (FFO)**

BRT computes FFO in accordance with the "White Paper on Funds from Operations" issued by the National Association of Real Estate Investment Trusts ("NAREIT") and NAREIT's related guidance. FFO is defined in the White Paper as net income (calculated in accordance with generally accepted accounting principles), excluding depreciation and amortization related to real estate, gains and losses from the sale of certain real estate assets, gains and losses from change in control, impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity. Adjustments for unconsolidated partnerships and joint ventures are calculated to reflect funds from operations on the same basis.

#### **Net Operating Income (NOI)**

BRT computes NOI by adjusting net income (loss) to (a) add back (1) interest expense, (2) general and administrative expenses, (3) depreciation expense, (4) impairment charges, (5) provision for taxes, (6) loss on extinguishment of debt, (7) equity in loss of unconsolidated joint ventures, (8) casualty loss and (9) the impact of non-controlling interests, and (b) deduct (1) other income, (2) gain on sale of real estate (3) gain on sale of partnership interest, (4) equity in earnings from sale of consolidated joint venture properties, (5) insurance recovery of casualty loss and (6) gain on insurance recoveries.

#### **Pro-Rata Share**

BRT's pro-rata share gives effect to its percentage equity interest in the unconsolidated joint ventures that own properties. Due to the operation of allocation/distribution provision of the joint venture agreements pursuant to which BRT participates in the ownership of these properties, BRT's share of the gain and loss on the sale of a property may be less than implied by BRT's percentage equity interest. Notwithstanding the foregoing, when referring to the number of units, average occupancy, and average rent per unit, the amount shown reflects 100% of the amount.

#### Same Store

Same store properties refer to stabilized properties (as described below) that we owned and operated for the entirety of periods being compared, except for properties that are under construction, in lease-up, or are undergoing development or redevelopment. We move properties previously excluded from our same store portfolio (because they were under construction, in lease up or are in development or redevelopment) into the same store designation once they have stabilized and such status has been reflected fully in all applicable periods of comparison.

#### **Stabilized Properties**

Newly constructed, lease-up, development and redevelopment properties are deemed stabilized upon the earlier to occur of the first full calendar quarter beginning (a) 12 months after the property is fully completed and put in service and (b) attainment of at least 90% physical occupancy.

#### **Total Debt Service**

Total debt service is the cash required to cover the repayment of interest and principal on a debt for a particular period. Total debt service is used in the calculation of the debt service coverage ratio which is used to determine the borrower's ability to make debt service payments.

# Consolidated Same Store Comparisons (1) Quarters ended December 31, 2022 and 2021

			Revenues		Propert	ty Operating I	Expenses		NOI (2)	
	Units	2022	2021	% Change	2022	2021	% Change	2022	2021	% Change
Georgia	448	\$ 1,906	\$ 1,723	10.6 %	\$ 852	\$ 731	16.6 %	\$ 1,054	\$ 992	6.3 %
Florida	276	1,331	1,213	9.7 %	480	511	(6.1)%	851	702	21.2 %
Texas	192	778	704	10.5 %	446	282	58.2 %	332	422	(21.3)%
Ohio	264	917	838	9.4 %	374	362	3.3 %	543	476	14.1 %
Virginia	220	1,139	1,096	3.9 %	446	369	20.9 %	693	727	(4.7)%
South Carolina	208	933	864	8.0 %	551	461	19.5 %	382	403	(5.2)%
Tennessee	402	2,229	2,056	8.4 %	1,176	948	24.1 %	1,053	1,108	(5.0)%
Totals	2,010	\$ 9,233	\$ 8,494	8.7 %	\$ 4,325	\$ 3,664	18.0 %	\$ 4,908	\$ 4,830	1.6 %

_	Weighted .	Average Occi	upancy	W	ly Rent per		
	2022	2021	% Change		2022	2021	% Change
Georgia	95.0 %	98.5 %	(3.6)%	\$	1,317	\$ 1,152	14.3 %
Florida	95.5 %	97.8 %	(2.4)%		1,526	1,326	15.1 %
Texas	92.7 %	97.7 %	(5.1)%		1,297	1,088	19.2 %
Ohio	97.5 %	97.2 %	0.3 %		1,055	972	8.5 %
Virginia	95.3 %	97.3 %	(2.1)%		1,639	1,516	8.1 %
South Carolina	93.9 %	94.1 %	(0.2)%		1,364	1,277	6.8 %
Tennessee	94.2 %	96.8 %	(2.7)%		1,816	1,626	11.7 %
Weighted Average	94.9 %	97.2 %	(2.4)%	\$	1,448	\$ 1,293	12.0 %

<sup>(1)</sup> See definition of Same Store under "Non-GAAP Financial Measures and Definitions"

<sup>(2)</sup> See the reconciliation of NOI to net income, as calculated in accordance with GAAP, and the definition of NOI under "Non-GAAP Financial Measures and Definitions."

# **BRT Apartments Corp. (NYSE: BRT)**

# Consolidated Same Store Comparisons (1) Twelve months ended December 31, 2022 and 2021

			R	evenues			_	Property	y Op	erating Ex	xpenses	<u> </u>		N	OI (2)	
	Units	 2022		2021		% ange		2022		2021	% Cha		 2022		2021	% Change
Georgia	448	\$ 7,388	\$	6,723		9.9 %	\$	3,253	\$	3,002	8	.4 %	\$ 4,135	\$	3,721	11.1 %
Florida	276	5,104		4,594	1	1.1 %		1,980		1,860	6	.5 %	3,124		2,734	14.3 %
Texas	192	3,070		2,710	1	3.3 %		1,542		1,355	13	.8 %	1,528		1,355	12.8 %
Ohio	264	3,564		3,232	1	0.3 %		1,443		1,394	3	.5 %	2,121		1,838	15.4 %
Virginia	220	4,556		4,273		6.6 %		1,670		1,491	12	.0 %	2,886		2,782	3.7 %
South Carolina	208	 3,824		3,384	. 1	3.0 %		1,950		1,707	14	.2 %	1,874		1,677	11.7 %
Totals	1,608	\$ 27,506	\$	24,916	1	0.4 %	\$	11,838	\$	10,809	9	.5 %	\$ 15,668	\$	14,107	11.1 %

	Weighted	Average Occi	upancy	Weighted Average Monthly Rent per Occupied Unit							
	2022	2021	% Change	2	2022		2021	% Change			
Georgia	96.9 %	98.1 %	(1.2)%	\$	1,254	\$	1,124	11.6 %			
Florida	96.3 %	98.1 %	(1.8)%		1,438		1,250	15.0 %			
Texas	95.9 %	97.1 %	(1.2)%		1,209		1,042	16.0 %			
Ohio	97.3 %	97.5 %	(0.2)%		1,031		947	8.9 %			
Virginia	97.4 %	97.9 %	(0.5)%		1,593		1,465	8.7 %			
South Carolina	96.0 %	95.1 %	0.9 %		1,370		1,231	11.3 %			
Weighted Average	96.7 %	97.5 %	(0.8)%	\$	1,305	\$	1,167	11.8 %			

<sup>(1)</sup> See definition of Same Store under "Non-GAAP Financial Measures and Definitions"

<sup>(2)</sup> See the reconciliation of NOI to net income, as calculated in accordance with GAAP, and the definition of NOI under "Non-GAAP Financial Measures and Definitions."

# Unconsolidated Same Store Comparisons (1) Quarters ended December 31, 2022 and 2021 BRT Pro-rata Share

			Revenues		Pro	perty O	perating E	xpenses		N	OI (2)	
	Units	2022	2021	% Change	2022	<u> </u>	2021	% Change	2022		2021	% Change
Texas	1,597	\$ 3,532	\$ 3,169	11.5 %	\$ 1,	733 \$	1,454	19.2 %	\$ 1,799	\$	1,715	4.9 %
Georgia	271	926	847	9.3 %	4	191	363	35.3 %	434		483	(10.1)%
South Carolina	713	1,234	1,186	4.0 %	4	104	385	4.9 %	830		801	3.6 %
Alabama	200	541	482	12.2 %		236	226	4.4 %	305		256	19.1 %
Totals	2,781	\$ 6,233	\$ 5,684	9.7 %	\$ 2,8	64 \$	2,428	18.0 %	\$ 3,368	\$	3,255	3.5 %

	Weighted	Average Occ	upancy	Weighted Average Monthly Rent per Occupied Unit							
	2022	2021	% Change		2022		2021	% Change			
Texas	94.2 %	96.4 %	(2.3)%	\$	1,404	\$	1,216	15.5 %			
Georgia	95.2 %	95.9 %	(0.7)%		1,468		1,328	10.5 %			
South Carolina	93.7 %	96.4 %	(2.8)%		1,463		1,343	8.9 %			
Alabama	98.3 %	97.2 %	1.1 %		1,020		932	9.4 %			
Weighted Average	94.5 %	96.4 %	(2.0)%	\$	1,397	\$	1,239	12.8 %			

<sup>(1)</sup> See definition of Same Store under "Non-GAAP Financial Measures and Definitions"

<sup>(2)</sup> See the reconciliation of NOI to net income, as calculated in accordance with GAAP, and the definition of NOI and pro-rata share under "Non-GAAP Financial Measures and Definitions."

# Unconsolidated Same Store Comparisons (1) Twelve months ended December 31, 2022 and 2021 BRT Pro-rata Share

			Revenues			<b>Property Operating Expenses</b>					NOI (2)				
	Units	2022	2021	% Change		2022		2021	% Change		2022		2021	% Change	
Texas	1,597	\$ 13,618	\$ 12,060	12.9 %	\$	6,586	\$	6,107	7.8 %	\$	7,032	\$	5,953	18.1 %	
Georgia	271	3,526	3,269	7.9 %		1,660		1,374	20.8 %		1,866		1,895	(1.5)%	
South Carolina	713	4,855	4,379	10.9 %		1,749		1,686	3.7 %		3,106		2,693	15.3 %	
Alabama	200	2,064	1,890	9.2 %		983		917	7.2 %		1,081		973	11.1 %	
Totals	2.781	\$ 24,063	\$ 21.598	11.4 %	\$	10,978	S	10.084	8.9 %	\$	13,085	\$	11.514	13.6 %	

	Weighted	Average Occ	upancy	Weighted Average Monthly Rent per Occupied Unit							
	2022	2021	% Change	2022			2021	% Change			
Texas	95.4 %	94.9 %	0.5 %	\$ 1	1,327	\$	1,167	13.7 %			
Georgia	94.1 %	96.0 %	(2.0)%	1	,405		1,275	10.2 %			
South Carolina	96.1 %	92.9 %	3.4 %	1	,391		1,289	7.9 %			
Alabama	97.7 %	97.1 %	0.6 %		983		907	8.4 %			
Weighted Average	95.6 %	94.7 %	1.0 %	\$ 1	1,326	\$	1,189	11.5 %			

<sup>(1)</sup> See definition of Same Store under "Non-GAAP Financial Measures and Definitions"

<sup>(2)</sup> See the reconciliation of NOI to net income, as calculated in accordance with GAAP, and the definition of NOI and pro-rata share under "Non-GAAP Financial Measures and Definitions."

# Buyout NOI by State Three and Twelve Months Ended December 31, 2022 and 2021 Assuming 100% Ownership

(dollars in thousands)

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		2022					2021					
Consolidated	R	Revenues		Expenses		NOI		Revenues		Expenses		NOI
Alabama	\$	2,682	\$	1,148	\$	1,534	\$	2,522	\$	1,014	\$	1,508
Florida		988		456		532		867		326		541
Georgia		705		374		331		628		313		315
Mississippi		2,906		1,156		1,750		2,677		789		1,888
Missouri		899		368		531		855		397		458
North Carolina		990		379		611		896		335		561
South Carolina		1,118		599		519		1,018		548		470
Tennessee		1,301		469		832		1,166		363		803
Texas		1,509		880		629		1,509		698		811
Totals	\$	13,098	\$	5,829	\$	7,269	\$	12,138	\$	4,783	\$	7,355

#### Twelve Months Ended December 31,

				2022		2021					
	R	evenues	E	xpenses	NOI	Revenues		Expenses			NOI
Alabama	\$	10,487	\$	4,456	\$ 6,031	\$	9,962	\$	4,228	\$	5,734
Florida		3,818		1,853	1,965		3,357		1,604		1,753
Georgia		2,699		1,429	1,270		2,476		1,262		1,214
Mississippi		11,224		4,143	7,081		10,367		3,711		6,656
Missouri		3,545		1,479	2,066		3,464		1,506		1,958
North Carolina		3,807		1,496	2,311		3,362		1,478		1,884
South Carolina		4,286		2,103	2,183		3,828		2,009		1,819
Tennessee		4,944		1,893	3,051		4,503		1,873		2,630
Texas		6,250		3,158	 3,092		5,484		2,820		2,664
Totals	\$	51,060	\$	22,010	\$ 29,050	\$	46,803	\$	20,491	\$	26,312

# Buyout NOI Reconciliation Three and Twelve Months Ended December 31, 2022 and 2021 Assuming 100% Ownership

(dollars in thousands)

		2022	2021		2022	2021	
Net (Loss) income	\$	(4,219)	<b>\$</b> (1,254)	\$	49,955	\$	29,114
Less: Equity in earnings from JV		(580)	(1,825)		(66,426)		(30,774
Add: Net income from unconsolidated JV		1,154	2,809		121,187		75,61:
Less: Other income		_	(4)		(12)		(10
Add: Interest Expense		5,520	1,953		15,514		6,75
General and administrative		3,815	3,239		14,654		12,62
Impairment Charge		_	_		_		520
Depreciation and amortization		8,031	3,285		24,812		8,02
Provision for taxes		(155)	51		821		20
Loss on Extinguishment of debt		_	673		563		1,57:
Unconsolidated Interest Expense		2,507	6,402		16,269		30,96
Unconsolidated Depreciation		2,841	7,172		17,798		35,63
Unconsolidated Loss on Extinguishment of debt		_	_		3,491		9,40
Less: Gain on sale of real estate		_	_		(6)		(7,69
Gain on sale of partnership interest		_	(388)		_		(2,63
Insurance Recovery		_	_		_		_
Gain on Insurance Recoveries		_	_		(62)		_
Casualty loss		850	_		_		_
Insurance recovery of casualty los		(850)	_		_		_
Unconsolidated Impairment		8,553	_		8,553		2,81
Unconsolidated Insurance Recovery		(8,553)	_		(8,553)		(2,81
Unconsolidated Gain on Insurance Recoveries		_	(933)		(567)		(2,17)
Unconsolidated Gain on Sale		_	_		(118,270)		(83,98
Unconsolidated Other equity earnings		(32)	(33)		(121)		(54
Add: Net loss attributable to non-controlling interests		37	34		144		130
Net Operating Income		18,919	21,181		79,744		83,238
Less: Non-buyout net operating income		11,650	13,826		50,694		56,92
Buyout Net Operating Income	<u>\$</u>	7,269	\$ 7,355	<u> </u>	29,050	<u>s</u>	26,31

(dollars in thousands)

The following tables provides a reconciliation of NOI to net income attributable to common stockholders as computed in accordance with GAAP for the periods presented for the consolidated properties:

Consolidated	<b>Three Months Ended December 31,</b>					Twelve Months Ended December 31,				
		2022		2021		2022		2021		
GAAP Net (loss) income attributable to common stockholders	\$	(4,219)	\$	(1,254)	\$	49,955	\$	29,114		
Less: Other Income		_		(4)		(12)		(16)		
Add: Interest expense		5,520		1,953		15,514		6,757		
General and administrative		3,815		3,239		14,654		12,621		
Depreciation and amortization		8,031		3,285		24,812		8,025		
Impairment charge		_		_		_		520		
Provision for taxes		(155)		51		821		206		
Less: Gain on sale of real estate		_		_		(6)		(7,693)		
Gain on the sale of partnership interest		_		(388)		_		(2,632)		
Add: Loss on extinguishment of debt		_		673		563		1,575		
Equity in (earnings) loss of unconsolidated joint venture properties		(580)		(1,825)		(1,895)		4,208		
Casualty loss		850		_		850		_		
Less: Equity in earnings from sale of unconsolidated joint venture properties		_		_		(64,531)		(34,982)		
Insurance recovery of casualty loss		(850)		_		(850)		_		
Gain on insurance recovery		_		_		(62)		_		
Add: Net loss attributable to non-controlling interests		37		34		144		136		
Net Operating Income	\$	12,449	\$	5,764	\$	39,957	\$	17,839		
Less: Non-same store and non- multi-family Net Operating Income		(7,541)		(934)		(24,289)		(3,732)		
Same store Net Operating Income	\$	4,908	\$	4,830	\$	15,668	\$	14,107		

(dollars in thousands)

The following tables provides a reconciliation of BRT's Equity in earnings from NOI to net income attributable to common stockholders as computed in accordance with GAAP for the periods presented for BRT's *pro rata* share of the unconsolidated properties:

Unconsolidated	Three Months Ended December 31,					Twelve Months Ended December 31,			
		2022		2021		2022		2021	
BRT equity in earnings from joint ventures	\$	580	\$	1,825	\$	66,426	\$	30,774	
Add: Interest expense		1,280		4,229		9,872		20,196	
Depreciation		1,443		4,694		10,677		23,083	
Loss on extinguishment of debt		_		_		1,876		4,581	
Impairment of assets		1,493		_		1,493		2,010	
Less: Gain on sale of real estate		_		_		(64,531)		(34,982)	
Other equity earnings		(32)		(32)		(121)		(53)	
Insurance recoveries		(1,493)		_		(1,493)		(2,010)	
Gain on sale of insurance recoveries				(648)		(428)		(1,528)	
Net Operating Income	\$	3,271	\$	10,068	\$	23,771	\$	42,071	
Less: Non-same store Net Operating Income		(97)		(6,813)		(10,686)		(30,557)	
Same store Net Operating Income	\$	3,368	\$	3,255	\$	13,085	\$	11,514	
Consolidated same store Net Operating Income	\$	4,908	\$	4,830	\$	15,668	\$	14,107	
Unconsolidated same store Net Operating Income		3,368		3,255		13,085		11,514	
<b>Buyout Net Operating Income</b>		7,269		7,355		29,050		26,312	
Combined Portfolio Net Operating Income	\$	15,545	\$	15,440	\$	57,803	\$	51,933	

# **BRT Apartments Corp. (NYSE: BRT)**

Guidance Reconciliation:	Low End	Mid Point	High End
Net income per share attributable to common stockholders	\$0.09	\$0.15	\$0.20
Add: depreciation of properties	1.44	1.44	1.44
Add: our share of depreciation in unconsolidated joint ventures	0.29	0.29	0.29
Deduct: gain on sale of real estate	(0.74)	(0.74)	(0.74)
Adjustment for non controlling interests			
FFO per share of common stock (diluted)	\$1.08	\$1.14	\$1.19
Adjustment for: straight-line rent accruals	_	_	_
Add: amortization of restricted stock and RSU expense	0.31	0.32	0.32
Add: amortization of deferred mortgage and debt costs	0.06	0.06	0.05
Add: our share of amortization of deferred mortgage and debt costs from unconsolidated ventures	0.01	0.01	0.01
Add: loss on extinguishment of debt	0.01	0.01	0.01
Add: amortization of fair value adjustment for mortgage debt	0.03	0.03	0.03
Adjustments for non- controlling interests			
AFFO per common share (diluted)	\$1.50	\$1.57	\$1.61

(dollars in thousands)

The condensed income statements for the unconsolidated properties below, for the three months ended December 31, 2022, presents BRT's pro-rata information.

	 Three Months Ended December 31, 2022								
	 Total	Partner Share	BRT Share						
Revenues:									
Rental and other revenue	\$ 12,033	\$ 5,861	\$ 6,172						
Total revenues	12,033	5,861	6,172						
Expenses:									
Real estate operating expenses	5,563	2,616	2,947						
Interest expense	2,507	1,227	1,280						
Depreciation	 2,841	1,398	1,443						
Total expenses	10,911	5,241	5,670						
Total revenues less total expenses	1,122	620	502						
Equity in earnings of joint ventures	32	(46)	78						
Impairment of assets	(8,553)	(7,060)	(1,493						
Insurance recoveries	8,553	7,060	1,493						
Gain on insurance recoveries	_	_	_						
Gain on sale of real estate properties	_	_	_						
Loss on extinguishment of debt	 _		_						
Net income	\$ 1,154	\$ 574	\$ 580						

	 Three Months Ended December 31, 2021							
	Total	Partner Share	BRT Share					
Revenues:								
Rental and other revenue	\$ 26,411	\$ 9,171	\$ 17,240					
Total revenues	26,411	9,171	17,240					
Expenses:								
Real estate operating expenses	10,994	3,822	7,172					
Interest expense	6,402	2,173	4,229					
Depreciation	 7,172	2,478	4,694					
Total expenses	24,568	8,473	16,095					
Total revenues less total expenses	1,843	698	1,145					
Equity in earnings of joint ventures	33	1	32					
Impairment of assets	_	_	_					
Insurance recoveries	933	933	_					
Gain on insurance recoveries	_	(648)	648					
Gain on sale of real estate properties	_	_	_					
Loss on extinguishment of debt	 _		_					
Net loss	\$ 2,809	\$ 984	\$ 1,825					

<sup>(1)</sup> Reflects BRT's share as determined in accordance with GAAP - not its pro-rata share

(dollars in thousands)

The condensed income statements below present for the periods indicated a reconciliation of the information that appears in note 6 of BRT's Annual Report on Form 10-K to the BRT pro rata information presented here in this supplemental.

	 Twelve Months Ended December 31, 2022							
	 Total	Partner Share	В	RT Share				
Revenues:								
Rental and other revenue	\$ 72,873	\$ 29,101	\$	43,772				
Total revenues	72,873	29,101		43,772				
Expenses:								
Real estate operating expenses	33,086	13,039		20,047				
Interest expense	16,269	6,397		9,872				
Depreciation	 17,798	7,121		10,677				
Total expenses	67,153	26,557		40,596				
Total revenues less total expenses	5,720	2,544		3,176				
Equity in earnings of joint ventures	121	(46)		167				
Impairment of assets	(8,553)	(7,060)		(1,493)				
Insurance recoveries	8,553	7,060		1,493				
Gain on insurance recoveries	567	139		428				
Gain on sale of real estate properties	118,270	53,739		64,531				
Loss on extinguishment of debt	 (3,491)	(1,615)		(1,876)				
Net income	\$ 121,187	\$ 54,761	\$	66,426				

	 Twelve Months Ended December 31, 2021							
	 Total	Partner Share	BRT Share					
Revenues:								
Rental and other revenue	\$ 121,906	\$ 43,384	\$ 78,522					
Total revenues	121,906	43,384	78,522					
Expenses:								
Real estate operating expenses	56,507	20,056	36,451					
Interest expense	30,964	10,768	20,196					
Depreciation	 35,636	12,553	23,083					
Total expenses	123,107	43,377	79,730					
Total revenues less total expenses	(1,201)	7	(1,208)					
Equity in earnings of joint ventures	54	1	53					
Impairment of assets	(2,813)	(803)	(2,010)					
Insurance recoveries	2,813	803	2,010					
Gain on insurance recoveries	2,179	651	1,528					
Gain on sale of real estate properties	83,984	49,002	34,982					
Loss on extinguishment of debt	 (9,401)	(4,820)	(4,581)					
Net loss	\$ 75,615	\$ 44,841	\$ 30,774					

#### **Balance Sheet of Unconsolidated Joint Ventures**

(dollars in thousands)

The condensed balance sheet below at December 31, 2022, represent a reconciliation of the information that appears in note 6 of BRT's Annual Report on Form 10-K to the BRT pro rata information presented here in the supplemental. The Company held interests in unconsolidated joint ventures that own eight multi-family properties and a planned 240-unit development property (the "Unconsolidated Properties"). The condensed balance sheet below presents information regarding such properties (dollars in thousands):

	 December 31, 2022							
	 TOTAL		BRT Share	Pa	rtner Share			
ASSETS								
Real estate properties, net of accumulated depreciation	\$ 318,304	\$	160,040	\$	158,264			
Cash and cash equivalents	6,591		3,608		2,983			
Other assets	 35,372		10,153		25,219			
Total Assets	\$ 360,267	\$	173,801	\$	186,466			
LIABILITIES AND EQUITY								
Liabilities:								
Mortgages payable, net of deferred costs	255,261		126,758		128,503			
Accounts payable and accrued liabilities	 8,222		4,467		3,755			
Total Liabilities	263,483		131,225		132,258			
Commitments and contingencies								
Equity:								
Total unconsolidated joint venture equity	 96,784		42,576		54,208			
Total Liabilities and Equity	\$ 360,267	\$	173,801	\$	186,466			